TECH TECH PURCHANNEL VOL. 23 NO. 5 Sept/Oct 2012

fundraiser for the

miEdge won first

HEXX was awarded

\$30,000 for earning

second place in

the competition.

Sensible Spreader

as the third place

winner, based on

was crowd-sourced

place at TechOut

and received the

grand prize of \$50,000; Therma-

two non-profit

organizations.

TechOut 2012 Provides \$100K to Three Startups

The New Hampshire High Technology Council, in partnership with the abi Innovation Hub, launched the first ever TechOut Startup Competition this September, awarding \$100,000 to three winning companies before an audience of nearly 250 business professionals and entrepreneurs. The event also served as a



The miEdge team receives their \$50,000 check and are pictured with Tom Daly and Matt Pierson from NHHTC and Jamie Coughlin from the abi Hub (L to R)

real time voting by attendees at the event and received \$20,000. Six companies were chosen as finalists to compete inTechOut

2012 and were selected from an initial group of 12 semi-finalists.

Nanocomp Technologies, located in Merrimack, NH, hosted the first TechOut competition. Attendees were responsible for taking an electronic voting device when arriving to help select the third place winner. Product displays from the six finalists lined the large space at Nanocomp and company representatives were eager to discuss the major concepts behind



Finalists demonstrate their innovations

Feeling the Energy of the Granite State

New Hampshire Governor John Lynch has been quoted publically on more than one occasion, stating that "New

Hampshire will lead the northeast out of the recession." Is it a true statement? If the activities and engagement of the Council are any form of indicator, then yes. Here's why we believe this is true...



Tom Daly NHHTC Chairman

The recently held TechOut NH Startup Competition sourced \$100,000 of investment capital into the New Hampshire ecosystem, supporting three winning companies, miEdge, Therma-HEXX, and Sensible Spreader, to continue their investment into innovation, product development, and workforce creation in New Hampshire. A band of 20 local angel investors pitched \$5,000 each into the NH Mill Works Fund Series Partnership to create the investment pool supporting TechOut. We received 30 applications from vibrant, innovative New Hampshire startups and invited six finalists to make their pitch before an audience of about 225 people at Council member Nanocomp Technologies' new headquarters in Merrimack.

Continued on page 4

Thank you to our 2012 Corporate Sponsor Program participants

Continued on page 3











NH Commission to Study Business Regulations

Fred Kocher, NHHTC President

For the past year, the NH Commission to Study Business Regulations has been scrutinizing state regulations on business in the areas of labor and workforce, and also, environment and permitting. The Commission was established by the NH Legislature with the intent of streamlining and reducing regulations on business. In the midst our work, it became clear that in many instances, the regulations weren't as much of a problem as were the poor communications and delays by state agencies, including a lack of educating businesses on the regulations with which they must comply.

We did not find too many regulations where legislation is warranted to correct the problem. But, we did find a need for state agencies to interact with businesses on how to comply with regulations, and in many cases, not to hold a business guilty of violations until given a chance to correct them first. This would not apply if the violated regulations were putting workers at risk and has not been corrected after a warning.

Out of the box, several of the business organizations involved with the Commission (including the NHHTC) conducted surveys among their members asking for feedback on their problems with state regulations in the areas to be studied. We also heard testimony from state agency officials and from businesses to try to understand what was happening and why.

What follows are some of the major findings that resulted from our study, as well as the actions we have taken to date.

Labor and Workforce

- A need for a cap on the amount charged for medical services by medical providers under the workers compensation law, which would make it similar to other states. A compensation fee schedule was proposed in legislation, but voted inexpedient to legislate. The Commission is recommending that the legislation be reintroduced in the 2013 session of the NH Legislature.
- A warning letter sent to a company for a non-life threatening violation before a fine or penalty is levied in order to give the company a chance to remedy the situation. Senate Bill 78 establishes such a process for a first violation, and it passed.

- •To prevent a current employer for being on the hook for paying for both employment wages and unemployment compensation at the same time for employees who are still on their payroll. This situation arises when an individual is concurrently employed by two or more employers and is terminated from one employer. In some cases, the NH Dept. of Employment Security could charge unemployment checks to the accounts of part-time employers, even when the employer continues to employ the part-time employee. It also prevents a reduction in the company's NH Employment Security account, and it reduces the amount of NH Employment Security charges and administrative paperwork encountered by employers of a large number of part-time employees, and encourages more part-time employment. The Joint Legislative Committee on Administrative Review approved the change.
- Provide all regulations in an easy-to-navigate website, and notify all businesses of the website's existence. Publish an annual electronic newsletter sharing new regulations, frequently asked questions, and common violations. Offer webinars on specific topics that addresses the most common violations. All of these suggestions are being conveyed to NH State Agency heads and to the appropriate NH legislative committees.
- Institute a quality-control survey process, similar to what many companies use now to follow-up on each interaction between the State and a business. This is to be conveyed to NH State Agency heads and to appropriate legislative committees.
- Require customer service training for all state employees who interact with the business community. This is to be conveyed to NH State Agency heads and to the appropriate legislative committees.
- •To correct the situation where different state agencies use different definitions to determine who qualified as an "independent contractor." Legislation has now reduced the number of conditions an "independent contractor must meet at the Department of Labor.

Continued on page 6

TechOut – Continued from Page 1



Jamies Coughlin of the abi Hub addresses TechOut attendees

their products. Wakup even included free samples of their caffeinated chap stick for attendees to try out for themselves. This year's judges included Mark Galvin, John Gargasz, Jeremy Hitchcock, Shawn McGowan, Joe Mullen, Steve Street, and Susan Woods.

Tom Daly, Co-founder and Chief Scientist at Dyn Inc., introduced the six finalists: Therma-HEXX, Mosaic Archive, Screen Retriever, miEdge, Sensible Spreader, and Wakup. Each company gave a seven minute pitch to the live audience, unaware of the predetermined winners and with the mindset of winning over the crowd to obtain the third place prize.

After the presentations, the first and second place winners were announced. miEdge was awarded first place for its premiere SaaS based business intelligence provider. This sophisticated search engine software helps find potential customers, manage current customers, and locate businesses that may currently be out of

compliance with government 5500 filing requirements. Therma-HEXX won second place for ThermaPAVER and ThermaCEILING — their heat transfer efficiency products make zoning and installation easier and more flexible than any other hydronic system. The crowd favorite was Sensible Spreader, which was selected as the third place winner for integrating GPS mapping technology in cooperation with a retrofit on existing v-box spreaders in order to provide a dual hopper system capability at limited cost.

Investments

TechOut is a startup competition that's funded for the next five years. This \$500,000 commitment was made possible by a group of 20 New Hampshire investors. Together they have formed a small fund specifically for the TechOut prize pool. According to Jamie Coughlin at the ABI Innovation Hub, the investors view this as an opportunity to both stimulate the entrepreneurial ecosystem and build a portfolio of exciting investments in high tech companies, albeit in small capital investments. All of the investors demonstrated enthusiasm for sharing their experiences with other entrepreneurs, either as an informal advisor, mentor or Board member.



Over 200 people attended the first-ever TechOut event

Cash awards

Each year, \$100,000 will be awarded to three top finishers. First prize is \$50,000, second prize is \$30,000, and third prize is \$20,000. The first two prizes are awarded based on the decisions of an esteemed group of judges with exceptional business experience, the majority of which are members in the Entrepreneurs Foundation of New Hampshire. Third prize will be crowd-sourced when finalists present to a live audience. The cash awards are distributed to the company to further develop the specific products pitched at TechOut competition.

Cash awards are in the form of convertible debt in the company. Companies applying for the competition must agree to the terms of the investment in order to enter. In general, the terms of the debt are investor friendly. There are no personal guarantees required. The debt general converts to equity at 20 percent discount at the next priced round of investment, with a cap of no more than a \$2 million valuation.

Eligibility

Technology-based businesses that were formed less than three years ago, have raised less than \$250,000 in funding, and have less than \$250,000 in revenue are considered as startups for TechOut. Companies are not required to be from New Hampshire to enter, rather this competition gives companies the incentive to start in or move to New Hampshire. A New Hampshire connection was worth five percent of the weighting in their decision.

Thank You to Our Sponsors









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Tom Daly – Continued from Page 1

Membership is at a 21st Century high of 225 active member companies on board and engaged. Our recently created Software Forum program, designed to bring together software and IT professionals from the state to network, exchange ideas, and learn best practices, has been drawing attendance of 40-60 people per event. It's worth noting that this series is free to our members.

Our newest program, the M2M X-Change program, designed to permit Council member companies to make web offers to other current and prospective members already has engaged over 10% of our member base. If you are not participating, go to our website to sign up. This is also a free service for our members.

We have a great series of fall programming lined up for our members. We kick off the season with the Entrepreneur Forum, October 17, 2012, at 5:20pm at FIRST Place in Manchester. ThermaHEXX and Aboundi Inc. kick off the season by making their business clinic pitches! If you haven't attended the Entrepreneur Forum recently, come down to FIRST to see the vibrancy of this event – intense networking, thoughtful conversations, and record size attendance continues to develop in the heart of the Silicon Millyard.

On November 13th, we bring our constituency together to help pick and celebrate New Hampshire's next Product of the Year. The event takes a new approach this year, with more time for networking, a cocktail and appetizers format, a new venue, and a lower price! But we continue to keep our long tradition of letting our attendees help pick the winner!

For those with a political stance, we join with the NH College and University Council at the next Forum on the Future breakfast, featuring gubernatorial candidates Maggie Hassan and Ovide Lamontagne speaking. Held at Southern New Hampshire University on Oct 25th, the Council has secured premium seating to the event for members, as well as the ability to send your questions to the Forum moderator ahead of time. We're looking to focus the questions on issues related to the tech sector and economy. If you have questions, please send them to info@NHHTC.org.

With so much to do, you'll need to keep up on all that the Council has to offer, so I invite you to take a look at our brand new website at NHHTC.org, follow @NHHTC on Twitter, and sign up for our weekly e-newsletter. The Council is here to help your business succeed in the New Hampshire ecosystem through business development, workforce education, and legislative support. Keep telling us how we can help your business succeed. Have a suggestion, comment, or concern to share? Please reach out to me – tdaly@nhhtc.org or 603-296-1537.

NHHTC Website – Photos Needed!

We've launched our website with a fresh, new and simplified look, as well as new features designed to increase engagement and improve navigation. We also want the website to reflect what our members do. As a result, we are regularly looking for photos of member companies in action. If you have quality images (jpeg) you would like to share that demonstrate your technology or service in action, please send them to info@ NHHTC.org.

NHHTC.org





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Fred Kocher – Continued from Page 3

Environment and Permitting/Construction

- A second attempt be made to pass legislation to create an integrated land development program similar to the model in Senate Bill 142 that would be a pilot to test concepts for a more holistic approach to environmental protection through the permitting process. Key elements of the program would include:
- One permit application for multiple permits
- Pre-application meeting to encourage improved design
- Early opportunity for parties to "weigh in" on projects prior to extensive engineering
- Coordinated approach to permitting process
- Maintain current permit program while allowing applicants the alternative of an integrated program.

This recommendation is being conveyed to the appropriate legislative committees.

 Further define non-jurisdictional wetlands to curb unnecessary requirement of permits for maintenance of low/no value wetlands. This recommendation is being convened to the appropriate agency.

- Endorse the introduction of legislation to reduce the unnecessary overlap of local and state review of environmental protection from development, ie: storm-water management, etc. This recommendation if being conveyed to the appropriate legislative committees.
- Support for the NH Department of Environmental Services program whereby engineers are qualified by the Department to submit alternation of terrain permit applications through a fast-track system. It shortens the application wait periods, and encourages better project design. This recommendation was conveyed

to the Commissioner of Environmental Services.

The Commission to Study Business Regulations in NH will sunset at the end of 2012.





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HIGH TECH
COUNCILGo Green at the next EntrepreneurEntrepreneur ForumForum — October 17th!

Presenters include Aboundi and TechOut 2nd Place Finisher Therma-HEXX

The New Hampshire High Technology Council is launching its 2012/13 Entrepreneur Forum on October 17th and will feature two New Hampshire companies, Therma-HEXX and Aboundi, Inc; each specializing in environmentally friendly, cost-efficient innovations.

Therma-HEXX is located in Portsmouth, NH and recently gained recognition for its heat transfer efficiency products, Therma-PAVER and ThermaCEILING. Therma-PAVER collects solar energy to heat water while cooling paver surfaces in the summer and melts snow on pavers using geothermal or waste heat energy. ThermaCEILING are radiant heating and cooling panels that will provide a highly efficient way to heat and cool spaces using a conventional suspended ceiling system.

Aboundi Inc. incorporates existing legacy copper wiring as networking infrastructure within buildings, which allows this Nashua-based company to provide cost effective, earth friendly and powerful network solutions. Their mission is to become the leader in providing a highly cost effective "Virtual CAT5" Ethernet connectivity solution to target customers by the current networking infrastructure.

The Council currently runs three Entrepreneur Forum events per year, with each featuring two C-level presenters and plenty of opportunities to network with peers and attendees. Company leaders have 15 minutes to present their business opportunities and challenges to a panel of industry experts. After the presentation, they receive board-level and executive advice on how best to address these opportunities and challenges, all in front of a live audience. The industry experts often include CEOs, investors and other leaders and are handpicked by the volunteer event committee so their skills and knowledge align with the presenting company's sector.



In between presentations, Wakup will deliver a "sky-dive" pitch, which compliments the "go-green theme" for the October forum. This startup is looking to increase its visibility about the natural energy products it develops.

At the Forum events, attendees discover how to present a plan to potential investors or gain valuable feedback on specific topics. The low-cost event is designed to attract attendees including entrepreneurs who are developing a business idea or have an interest in the subject matter of the presenters, members of the financial and investment community, and students.

The Entrepreneur Forum will be held on Wednesday, October 17th at the FIRST headquarters located at 200 Bedford Street, Manchester, NH from 5:20 pm to 8:30 pm. The event includes a cocktail hour with hors d'oeuvres and excellent networking opportunities. The cost to attend is \$25 for NHHTC members, \$35 for nonmembers, and \$10 for students.

To learn more or register for this event, go to NHHTC. org or call 603.935-8951. Attendance is limited given space constraints.







New effort encourages Council members to do business locally, create new partnerships and save money

Introduced in 2012 based on strong interest from members of the NH High Technology Council, the M2M (Member to Member) X-Change is our new member benefit discount program. This free, members-only, online resource allows members to utilize the products and services of other member companies while engaging in local business "x-changes." In turn, the program compliments the Council's goal for advancing New Hampshire's economy.

The M2M X-Change lends added value to both current and prospective memberships. This web-based program informs members about the products and services that are developed and offered locally by other members. Additionally, the program connects representatives from private and public sectors of the state to promote business and entrepreneurship. The M2M X-Change encourages members to network with each other to increase visibility for business partnership.

The resonating expertise amongst participating member companies is varied, ranging from consulting firms, to payroll services, to IT support and more. Member companies are responsible for reaching out to other members of the Council about the special offer or discount. Member companies utilize the Council's website at NHHTC.org, where links to company offerings are displayed. Participation with M2M X-Change is exclusive to members of the New Hampshire High Technology Council only.

The Council encourages members to make use of the cost efficient opportunities available through the M2M X-Change and contribute to our strong networking community of technology elites.

Interested in participating in the M2M X-Change? Contact us at info@nhhtc.org or call 603-935-8951.



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The University Economy

By Marc Sedam, Executive Director, Office for Research Partnerships and Commercialization, and New Hampshire Innovation Research Center at the University of New Hampshire

This past week I had the privilege of attending two separate meetings in Washington, DC each of which addressed the same issue from separate perspectives. The first event was at the White House and sponsored by the National Advisory Council on Innovation and Entrepreneurship (NACIE), spearheaded by former AOL CEO Steve Case, was the result of a yearlong effort to get universities, community colleges and national labs working towards the same objective. NACIE looked for universities to make "a commitment to work more closely with industry, private foundations, venture capitalists, and local, state, and federal governments to enhance efforts to promote innovation, entrepreneurship, and the commercialization of research results."

The morning had over 15 universities and community colleges presenting their best practices in promoting local economic development, ranging from new research parks to co-working spaces to buildings to captive venture funds.

The afternoon session was presented by the White House Business Council and had the most interesting session of the day. Titled "The Future of American Innovation," the panel comprised venture capitalists, Y-Combinator alums, and the current managing director of TechStars (Boston). The focus of the session was the role of the university in promoting regional economic development.

Given the panelists were from Silicon Valley, Boston, Austin, and Washington DC, it was no surprise to hear of the absolute critical nature that each region's research university played in the growth of technology jobs and opportunities. While technology transfer was a major topic, more surprising was the investment that was expected of the university into the local ecosystem and the concomitant investment from local businesses.

Later in the week, I spoke at Georgetown University on a panel for the Global Consortium of Entrepreneurship Centers on the topic of intellectual property and student entrepreneurship. The GCEC is a collection of the leading universities in the country and focuses exclusively on entrepreneurship education and impact in the local economy. Participants from University of California-Berkeley, Stanford, University of Texas-Austin, UNC-Chapel Hill (my "other" alma mater), and the Kauffman Foundation discussed how to get more impact out of the university. I was particularly impressed with the work being done at George Washington University where they combine tech transfer and entrepreneurship education in the same office with excellent results.

Sandwiched in between these events was the New England Council annual dinner in Boston. One of the awardees of "New Englander of the Year" was David McCullough, Pulitzer Prize-winning author and commencement speaker at UNH the year I graduated. Mr. McCullough took the vast majority of his time on stage extolling the virtues of universities both in the classical context of solid education but also in the impact universities have on their immediate region. It was an eloquent and passionate plea in support of the "invisible cathedrals" built, meaning that the information and knowledge transferred in higher education is as important and central to its community as building cathedrals was in the Renaissance.

Though it wasn't the easiest week with respect to travel, I was energized to hear how central the roles of our flagship universities are across the country. How there is increasing recognition that economic powerhouse regions we all know and aspire to be rely on their universities for technology, employees, opportunities, and growth.

A major election is in front of us with UNH at a critical juncture in its history. Having survived an unprecedented budget cut, UNH is trying to keep its investments that generate new technology, companies, and opportunities strong. It's not enough to look at the powerful economic regions in the US and say that we want what they have.

New Hampshire needs to mimic the actions and investments of those regions that increasingly focus on partnerships between state research institutions and local businesses. UNH is requesting a return to 2010 budget levels in exchange for a two-year tuition freeze and increased financial aid. If you are uncertain whether this is a worthwhile investment, look again at those powerful economic regions. They are all doubling down on investing in the local university. The initial investment has already paid off.

Welcome to Our New Members

The Executive Connection

P O Box 632, Londonderry, NH 03053 Rick Driscoll, 603-845-4749, executivec.com The Executive Connection is a CEO level appointment setting service focused on revenue generation with executive level decision makers.

Amoskeag Technology Holdings LLC

88 Blanford Place, Bedford, NH 03110 Zach Blatt, 603-486-8596 Amoskeag Technology Holdings LLC manages RightBid a pricing software suite founded in June 2012 that helps online resellers optimize their prices.

Landmark Building

142 Main St., Suite 300, Nashua, NH 03060 Eugene Merfeld, 142mainstreet.com, 617-720-4358 Real Estate

Cornerstone Software, Inc.

15 North Southwood Drive, Nashua, NH 03063 Scott Wade, 603-595-7480, cornerstonesoftware.com Cornerstone Software, Inc. automates the sales compensation process from plan design through payment with Makana Motivator, a web-based, selfservice software solution.

AM Cloud

24 Dickens Street, Nashua, NH 03062 Michael Lerer, 603-548-3704 Software

eOutreach

P O Box 609, Concord, NH 03302 Chip Griffin, 603-227-9800, Eoutreach.com eOutreach provides public affairs software and services, including CustomScoop media monitoring, Buzz Perception executive news briefings, and the Issue Sonar dashboard service.

The Growth Coach

17 Bryne Avenue, Westford, MA 01886 Jim Pouliopoulos, 978-846-1067, coachpouli.com Leadership coaching for technology executives. We offer a confidential process to analyze your current situation and develop a clear set of desired outcomes. We help you develop an action plan and hold you accountable to achieving your goals. We help you drive success and balance in your life.

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P O Box 535, Andover, MA 01810 Janice Leahy, 978-749-9900, dahnleahy.com OIKOS Software is a business that created and developed financial software to accurately reflect a businesses fiscal health. Its first product, Delos, identifies weak link(s) in the cash conversion cycle.

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5 Bedford Farms Drive, Bedford, NH 03110 William Dixon, 603-836-4932, wwpass.com We offer cyberspace security, which protects your company and customers, and consumers. WWPass has a patented a unique approach using a single hardened cryptographic device to access multiple enabled sites or applications.

Member News

Dyn, the Infrastructure as a Service leader, announced on Oct. 2 it has received a \$38 million Series A minority investment led by North Bridge.

This is the first-ever outside funding received by the managed DNS and Email Delivery provider that incorporated in 2001. Since its origins at Worcester Polytechnic Institute, the company organically bootstrapped, securing a roster of enviable enterprise clients including Twitter, Zappos, CNBC and Pandora.

For North Bridge, the investment represents a chance to partner with one of the fastest growing technology companies in New England which has seen 70 percent compounding annual revenue growth in the past three years.

"We are doubling down in our commitment to being the world leader in Infrastructure as a Service and are delighted to partner with North Bridge, one of the leading technology and infrastructure investors in the country," said Dyn CEO and co-founder Jeremy Hitchcock. "This investment better positions us to cement our leadership position within a rapidly growing multi-billion dollar laaS opportunity."

"We have seen Dyn grow into the worldwide leader in Infrastructure as a Service with many of our portfolio companies as customers and are proud to be part of their story," added Ric Fulop and Russ Pyle of North Bridge. "We look forward to working with Jeremy, Tom and the Dyn team to help fuel their next decade of growth."

New Hampshire Businesses for Social

Responsibility is partnering with UNH to offer the Institute for Corporate Sustainability on November 7-9, 2012 at UNH in Durham. The three-day "boot camp" is designed for business professionals interested in delving deeper into the issues and opportunities of sustainable business operations. Instructors include Walt Freese, CEO of Stonyfield Farms, Mark Newton, VP of CSR atTimberland and many more! www.sustainabilitycertificate.org

PixelMEDIA Inc. is sponsoring Alpha Loft's charity event "Hoopla" on 10/24 at The Thirsty Moose in Portsmouth. Hoopla is a casual gathering of creative, tech, and startup people. No presentations. No fuss!

The Executive Connection LLC is introducing a new program to promote NH business with a 20% discount on CEO level Appointment Setting.

Please call 603.216.1284 for details.

In 2013, **UNH** will offer executive development programs for rising stars on the fast track to success at the new Peter T. Paul College of Business and Economics. Visit wsbe.unh.edu/openenrollment-programs to learn more.

Sparks Employment Group is pleased to announce Phillip Davis Jr to our company team, as Business Development Manager. He has 8 years of experience in the employment industry and will be building new client relationships in the Concord/ Lakes Region area. Phillip is a US Army veteran.

Job Postings

'What's it like to work at EFI?' Our answer is 'What do you want to do?' We firmly believe that our employees drive the success of the company. With success in mind as the ultimate goal, we strive to create and provide an environment that offers challenging and rewarding opportunities. Find your fit around the world with EFI! We are currently hiring for several areas of our Inkjet systems group. Program Managers, Software Engineer, Manufacturing Engineer, Data Mgmt Analyst, and more. Go to www.efi.com/careers and click Join Us for more details! **RedBlack Software** seeking Technology Sales Associate. Responsible for expanding national sales and maintaining customer relationships. A highly motivated self-starter, following up on incoming leads and individual prospecting efforts.

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NHHTC ADMINISTRATION

Executive Director - Matt Cookson Membership & Events - Judy Davidson Social Media & Marketing - Chris Williams Communications Coordinator - Sarah Britton

Additional back office support provided by Cookson Stephens Corp.

HIGH TECH COUNCIL Product of the Year

Save the Date – Tuesday, November 13th

On Tuesday, November 13th, the NH High Tech Council will hold its 7th annual Product of the Year competition. This very popular event features up to five finalist companies with New Hampshire ties that have developed a compelling new technology-related product during the past year. They have been selected from a pool of applicants, made pitches before a panel of esteemed judges, and will be competing for the top Product of the Year honors.

This year's event will be held at SERESC in Bedford and the format will be slightly different. The event will include more networking and heavy hors d'oeuvres. Instead of a formal sit down dinner, after the networking session, the event will move right into the finalist presentations, followed by the audience vote for top honors. The audience vote and the judges' input are equally weighed when determining the winner.

Given the new format, the event will be shortened up and run from 5:30 to 8, and the pricing has been reduced to \$55 for Council members and \$85 for non-members. To register, go to NHHTC.org.

Please join us on Nov. 13th!











Supporting Sponsors and Friends

Citizens Bank, The Hanover Insurance Group, Public Service of NH, The Sadler Insurance Agency, Inc., TD Bank

Upcoming Events	
Entrepreneur Forum Wednesday, October 17 First, 200 Bedford St., Manchester, NH	5:20-8:30pm
Global Business Summit Tuesday, October 23 Southern NH University, Manchester, NH	5:30-7:30pm
Forum on the Future - Gubernatorial Presentation Thursday, October 25 Southern NH University, Manchester, NH	i s 8:00-9:30am
Product of the Year Tuesday, November 13 SERESC Conference Center, Bedford, NH	5:30-8:00pm
Sponsorships Available!	

OUR MISSION

Founded in 1983, the New Hampshire High Technology Council's mission is to encourage the development and success of technology-based businesses in New Hampshire.

Membership in the New Hampshire High Technology Council is open to tech companies and their service companies. Companies wishing to join, or who want more information on the Council, should go to NHHTC.org and register or call the New Hampshire High Technology Council.

> For more information: NHHTC 36 Lowell Street, Suite 202 Manchester, NH 03101 Tel: 603-935-8951 e-mail: info@NHHTC.org NHHTC.org

NEW HAMPSHIRE HIGH TECH NEWS

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